

Jason Dae & Associates, Inc.

Quarterly News

Featured Client — Professionals Associated Survey

Special points of interest:

- Serving Chicagoland for nearly 30 years.
- Family owned and operated.
- WBE Certified with the City of Chicago
- FBE Certified with the State of Illinois
- DBE Certified with IDOT

Located in Lincolnwood, Illinois, Professionals Associated Survey, Inc. has been providing surveying service in the city of Chicago and the surrounding suburbs for nearly 30 years. Their highly qualified staff provides a variety of services to assist the building trade during any type of construction or surveying work. You probably don't know it, but you've seen their work many times as Professionals Associated has worked on the United Center, Rush Medical Center and the Howard Street 'L' Line, to name just a few Chicago landmarks.



Family owned and operated, Professionals Associated offers a wide range of services in the field of construction layout as well as in commercial, industrial, and residential survey. They have worked extensively in the City of Chicago Department of Transportation Office of Underground Coordination Damage Control Program. Professionals is proud to be WBE (Women's Business Enterprise) Certified with the city of Chicago.

That's a lot of activity for a "small business"! When Professionals Associated determined they needed a web presence to highlight some of these many services, they turned to Jason Dae & Associates.. "In today's business climate, it is extremely important for current and potential clients to be able to get a sense of who we are and what we do. A website is an excellent tool for such a purpose," said Rada Pavlovic, President of Professionals Associated.

Jason Dae had worked with Professionals Associated in the past, providing occasional backup IT services.

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Q3 Already!? Start Planning for 2011 Now

As summer vacations wind down and the push toward year-end begins, it's a good time to ask yourself, "Is my business network what it needs to be to help me meet my 2010 goals?"

From general workstation maintenance to network security, Jason Dae & Associates can make sure your IT infrastructure is what it needs to be to efficiently carry your business into 2011.

"Too many people call us in to trouble shoot," says Larry Ross, President of Jason Dae & Associates, Inc. "By that time, they have usually suffered downtime that may have cost them thousands of dollars. We recommend two things. First of all, let us set you up on a maintenance plan to help avoid downtime. Secondly, our goal is to take our customers to the next level. So, as you make your business plans for the future, let us meet with you to show you where system enhancements and updates can help you meet those goals. As we've always said, succeeding is simple. It's a matter of getting the right people in the right place at the right time *with the right tools.*"

President's Corner



I think I can . . . I think I can . . .

I think I can, I think I can!

Thinking about the inventory control projects I've helped with over the years reminds me of that 'little engine' story we heard as kids. . . . the story where the little engine overcame the big hill by telling himself, "I think I can. I think I can."

The significant word in Inventory Control is *CONTROL* and for many small and mid-size companies that are growing,

achieving inventory control is as difficult as was climbing the hill in that story. But with the same positive attitude that the little engine had, control can be achieved. It's just a matter of compartmentalizing the issues, flow charting the processes, establishing standard operating procedures and implementing the changes. (Boy, I made that sound simple!)

Inventory is in one of two conditions; it is either in control or it

is out of control. There are no in between here. Inventory is in control when everyone in the organization has a very high confidence level in the ERP system's numbers. It doesn't matter if the ERP system is QuickBooks®, Macola ES®, or SAP®. What matters are the processes and procedures and the discipline to stick to the processes and procedures.

Are your business procedures in control or out of control?

Featured Client — Professionals Associated

"We wanted a website that communicated the spirit of our company"

It was during one of these support visits that Larry Ross discovered Rada was thinking of a website. "As a small company, we did not have a large budget for such a project,. Yet at the same time, we wanted a website that looked professional and communicated the spirit of our company as well as the services we offer," said Rada.

Matthew Murtha, Project Manager at Professionals, agreed with Rada. "That's one of the reasons working with Jason Dae was so beneficial — we got a custom website at a very reasonable cost."

And the result? According to Rada,"To say that we were pleased with Jason Dae & Associates would be an understatement. We are extremely pleased with the

content and appearance of our website and could not have been happier with their help, guidance, and professionalism."

Visit Professionals Associated Survey at

www.professionalsassociated.com..

Business Continuity and Disaster Recovery



What happens to your business if . . . ?

What happens to your business if . . . ?

It doesn't have to be as catastrophic as a fire. The recent flooding in and around Chicago this summer has adversely affected many businesses.

Jason Dae & Associates can help you plan now. We have recently completed special training in Business Continuity and Disaster Recovery. We are eager to meet with you to put together a custom plan for your business . . . for your peace of mind.

Now through September 30, we are offering a free initial consultation. Contact us today to schedule an appointment. Call us at 708-562-3900 ext. 110. or email sales@jasondae.com.

Exact Forms Advantage Club

Do you qualify for a 20 % savings on every order you place with Exact Forms? The Exact Forms Advantage Club is Exact's way of thanking loyal customers by rewarding them for each order they place. The more you buy, the more you save!

Here's how it works:

- Spend at least \$1000 annually with Exact Forms and receive incremental dis-

counts for each additional \$1000 spend up to \$4000.

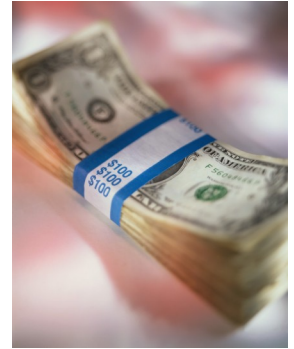
- Spend at least \$1000 and save 5% on every order. Spend at least \$2000 and save 20% and on up to \$4000.

It's that easy! And you receive your discount automatically — no need to track points or dollars spent.

Increase your buying power and

increase your savings! In addition to software-compatible forms and checks, Exact Forms also provides manual forms, specialty forms, envelopes, labels and more!

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Save up to 20% on every order with Exact Forms!

Featured White Paper From Exact®

Exact's Direct Access solution delivers powerful business intelligence, analytics, and reporting without relying on a data warehouse. Direct Access dynamically accesses data stored in enterprise transaction systems and delivers it to the user in a fully integrated, business-focused information view.

A whitepaper from Ex-

act, "World-class Business Intelligence — Without a Data Warehouse" defines the business case for Exact's Direct Access solution by explaining Exact's technology in greater detail and providing real-world examples of customer value.

Contact Jason Dae & Associates to receive your free copy of this white paper today.

Call us at 708-562-3900 or email us at sales@jasondae.com .



"The widely-accepted data warehouse model is expensive, [and] complex, . . . Exact Software has a powerful alternative.."

Coming Events

August 24 and 25

2010 Midwest Accounting & Finance Show

Donald E. Stephens Convention Center — Rosemont, IL

www.icpas.org/show.htm

September 13 — 18

Association of Manufacturing Technology

McCormick Place / Lakeside Center — Chicago, IL

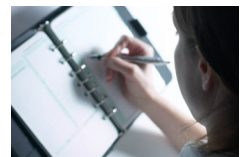
www.imts.com

September 28 —30

Assembly / Design & Manufacturing Midwest

Donald E. Stephens Convention Center — Rosemont, IL

www.canontradeshows.com/



Save the date!

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Growth Through Managed Integration

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JASONDAE
& ASSOCIATES, INC.